

Kees van Zijl

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Job Roles

- VP/Director/Manager ICT Business Unit
- Business Developer
- Innovator (*from concept-to-cash*)
- Senior Program and Transformation Manager

Experience

Core:

- Overall management of ICT Business Units
- Business-ICT Alignment
- Transformation Programs
- IT Governance
- Business Development and Sales
- Sales-Delivery chain professionalization

Focus past 7 years:

- Erect, restructure, transform large ICT Business Units
- Erect, restructure, transform and grow Consultant and Project Management Business Units (national/international)
- Implementation of effective Partnerships
- Business Development (Mobility, Information Access, Info Security)

Looking for:

- Senior Management and/or Senior Transformation and Business Development roles in the area of Business-ICT Alignment and IT Governance.

Customers

- APG, Cordares, KLM Pension funds
- ABNAMRO, ING, KLM, Ymere, USG
- Government (Justice, Finance, TAX, Economic Affairs, Home Office)
- ATOS, JMA, KPN, EDS, Getronics

Education

Master/bachelor levels in

- Marketing
- Business Administration
- Informatics

Courses and training in

- Management & Sales (Insead)
- Information Technology / Innovation
- Management Consultancy

Competences

- Management (BBSC, MANS, INK)
- High Performance Teams (Belbin)
- Information Strategy
- IT Governance
- Prince2/Prompt, Agile, RUP
- Auditing and Revitalisation
- Open Source (Database, BI)
- Languages: Dutch, English, German
- Awarded by The Economist and The Financial Times
- Publicist, Teacher, Examiner (Ba)